

# CalVet DVBE Advisory Council Second Quarter Meeting

## Minutes from Second Quarter Meeting January 2015

Date: January 29, 2015      Time: 10:00 a.m. - 3:00 p.m.      Meeting Location:  
 Medal of Honor Hall    CalVet HQ

### **DVBE Advisory Council Meeting**

Attendees

Council Members Attending:

Brian Campbell, Coreena Conley, Leslie Converse, Rene Cota, Dave Dickey, Ted Fuentes, Don Gonnevill, Carolyn Hall, Howard Hernandez, Jack Jernigan, Richard Judd, Marty Keller, Levi Kinnard, Dean Lane, Robert Morrow, Kelly Moskalik, Bob Mulz, Jim Robinson, Mike Sabellico, Sandy Schneeberger, William Schroyer, David Scott, Robert Vermillion

Council Member at West Los Angeles Video Tele Conference site:

Kevin O'Connor

CalVet:

Keith Boylan, Angela Yamamoto, Robert Beamer, Stewart MacKenzie, John Anderson, Gloria Anderson

DGS: Angel Carrera, Tanya Little

Guests: Cammy Ticknor, Stephen Ticknor, Lori Okamoto, Rick Fowler, Alex Galicia, Nina Martinez

Welcome, seating of new members, introductions and approval of October 16, 2014, meeting minutes.

Council Co-chair DVBE, Sandy Schneeberger opened the meeting with a welcome followed by asking all newly appointed Council members to stand and take the oath to serve a two-year term on the Advisory Council.

- New members are: Brian Campbell, Coreena Conley, Leslie Converse, Ted Fuentes, Carolyn Hall, Howard Hernandez, Marty Keller, Levi Kinnard, Dean Lane, Robert Morrow, Kelly Moskalik, Jim Robinson, Mike Sabellico, and David Scott. Each member introduced him or herself and gave a brief summary of their business and/or background.
- New Council members introduced themselves and gave a brief synopsis of their background. Other Council members and guests introduced themselves.
- Council Members reviewed the minutes for the October 16, 2014, meeting. Robert Vermillion motioned for approval of the minutes, Rene Cota seconded. The Council voted to approve the minutes from the October 16, 2014, meeting.

### Business Items

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## **CalVet Overview – Keith Boylan, Deputy Secretary, Veteran Services Division (VSD)**

- Deputy Secretary Boylan thanked the Council members that worked on the new LA Metro DVBE program and reciprocity agreement, rolled out in November 2014.
- Mr. Boylan commented on the importance and significance of the Alliance’s Veterans Day Breakfast held at the Beverly Hills Hilton on Veterans Day 2014. He pointed out the important connection between the swearing in of new recruits to active duty, and the Veterans community that exists now, and would be here to welcome those recruits home.
- Mr. Boylan noted CalVet has a new acting Secretary Debbie Endsley. Mr. Boylan noted that Ms. Endsley is not a veteran and could not be appointed as permanent secretary.

## **DGS Update – Angel Carrera, Chief, Certification and Outreach**

- Mr. Carrera announced the newest reciprocity partners with DGS are the City and County of San Francisco.
- Mr. Carrera reported Fred Klass, the former director at DGS, has retired and Esteban Almanza is the new director.
- DGS is undergoing a rewrite of the Small Business Regulations with a written comment period of December 2, 2014, to February 9, 2015. The Public hearing for comments is scheduled for March 5, 2015, at DGS.
- At the next Advisory Council meeting DGS will provide an update on FI\$Cal implementation timelines.

## **Advocates Update – Bob Beamer, DVBE Outreach Coordinator, CalVet**

Mr. Beamer reported the First Advocate workshop was held January 28, 2015, with Tanya Little, Manager of the Small Business Development Program, inviting all small companies to work with departmental Advocates directly on procurements and contracts.

- On February 6, 2015, and March 1, 2015, CalVet will assist DGS with their Business Workshops to assist SBs and DVBEs in doing business with state agencies. Future workshops may take place in Southern California.

## **Veterans Home Update – Angela Yamamoto, Chief of Operations, VSD (in place of Dave Gerard)**

Ms. Yamamoto reported that in the Governor’s budget for the upcoming fiscal year, there is \$3 million dollars set aside for deferred maintenance on the three oldest veterans homes: Yountville, Barstow, and Chula Vista.

- It was announced the groundbreaking ceremony for the Fort Ord cemetery is set for March 13, 2015.
- Legislation was recently passed authorizing money for the construction of the El Toro cemetery in Orange County.
- The West LA Veterans Home kitchen updates are scheduled to be completed by October 15, 2015.

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### **AltaSea at the Port of Los Angeles – Pat Means – Manager, Outreach and Strategic Partnerships**

Ms. Means presented AltaSea's plans for the proposed renovation of the now empty Pier 1 warehouse on Port of Los Angeles (PLA) land. The renovated buildings would combine individual space for aqua science, business and education.

- AltaSea is bound by the policies and regulations set forth by the PLA when contracting work for the development, including minimum wage laws.
- Currently the PLA has Small Business Enterprise/Veteran Small Business Enterprise participation goals in place, but not a specific DVBE participation goal.
- The City of Los Angeles has a DVBE participation goal in place.
- Talks are underway with AltaSea, CalVet, the City of Los Angeles and PLA regarding implementing a DVBE participation goal for the AltaSea project.

**Lunch 12:00 – 1:00 p.m.**

# CalVet DVBE Advisory Council Second Quarter Meeting

## Committee Reports – Committee Chair (unless otherwise noted)

### CPUC Committee – Rene Cota

The goal of the CPUC committee is to raise the CPUC DVBE participation goal from 3% to 5% or 6%. This will necessitate an increase of DVBEs in the eProcurement database.

**Action Item:** In the next 45 days the committee will work CPUC staff to develop agenda items for a meeting with CalVet and the new CPUC Commissioners. The committee will report their progress at the April meeting.

### Outreach & Education Committee – Bob Beamer, CalVet Committee Liaison

The committee held discussions regarding the Charter Media proposal and concluded they needed more information on where to advertise besides near military installations.

**Action Item:** By March 16<sup>th</sup> schedule a meeting with Charter Media and CalVet exec staff to define proposal details.

### Procurement Committee – Gloria Anderson, CalVet Committee Liaison

- FI\$Cal will go “Live” July 2015 and will replace BidSync
- The committee coordinated with FI\$Cal staff to have the system report when a Prime contractor lists the DVBE subcontractor on a contract.
- The committee is working on a standardized template that cities and counties can use when setting up a DVBE program. One example is the San Diego Unified School District, with a program in place that has had a DVBE participation rate of over 50%.
- The committee is looking for ways to help DVBEs comply with SB 854; the new law-requiring contractors to register with Department of Industrial Relations to work on Public Works Projects.

**Action Item:** The committee will work with AltaSea and PLA on implementing a DVBE participation program and present their progress at the April meeting. This will be ongoing.

### Legislative Committee – Gloria Anderson, CalVet Committee Liaison

- The committee is working to add language to the Military & Veterans Code addressing the survivorship language for the family of deceased DVBEs. Marty Keller reported they are looking for a legislative author for the survivorship bill.
- CalVet is encouraging a re-emphasis on using the GI Bill benefits as business startup seed money. Franchise owners can be certified as DVBEs by DGS, if they are at least 51% owners.

### Membership/Operating Guidelines Committee – Dave Dickey

The committee proposed new qualifying criteria for alternate Council members and a language change in the membership application regarding representation in the DVBE community. The changes proposed are:

- In the current DVBE Council application remove the phrase “DVBEs must represent a constituent group.” and add “Must support the DVBE community.”
- Change the criteria that a member is the “Voice of their constituency” to “The voice of the DVBE community.”
- The alternate member for a DVBE Council member must be a DVBE, or from the same company as the Primary member.
- The Alternate member for a non-DVBE Council member must be from the same organization.

Rene Cota motioned to pass the changes, Jack Jernigan seconded, and the motion passed unanimously.

Don Gonneville suggested the membership committee is only a subset of the Operating Guidelines committee, and should be kept as a separate committee.

**Action Item:** Further discussion will be held in the committee meetings, scheduled in February 2015, on separating the committees and also a thorough review of the current Operating Guidelines.

# CalVet DVBE Advisory Council Second Quarter Meeting

## **Filling Council Committee Vacancies** – Sandy Schneeberger, Council Co-chair DVBE

Ms. Schneeberger asked the Council for volunteers to fill the vacancies on six committees. As Ms. Schneeberger named the committees, volunteers were asked to raise their hand if interested in serving on that committee. New committee members are in *italics*.

**CPUC Committee:** Chair – Rene Cota; Vice Chair – Sandy Schneeberger

Members: *Ted Fuentes, Don Gonnevill, Robert Morrow, Kevin O'Connor and William Schroyer*

**Outreach & Education Committee:** Chair – Jack Jernigan; Vice Chair – Vacant

Members: *Coreena Conley, Leslie Converse, Carolyn Hall, Richard Judd, Dean Lane and Mike Sabellico*

**Legislative Committee:** Chair – Marty Keller; Vice Chair – William Schroyer

Members: *Brian Campbell, Coreena Conley, Ted Fuentes, Howard Hernandez, Jim Robinson, Levi Kinnard and Kelly Moskalik*

**Procurement Committee:** Chair – Bob Mulz; Vice Chair – Kevin O'Connor

Members: *Brian Campbell, Kelly Moskalik, Jim Robinson, Mike Sabellico, Sandy Schneeberger and David Scott*

**Membership Committee:** Chair – Dave Dickey; Vice Chair – Vacant

Members: *Leslie Converse, Carolyn Hall, Howard Hernandez, Dean Lane and Mike Sabellico*

**Operating Guidelines Committee:** Chair – Don Gonnevill; Vice Chair – Robert Vermillion

Members: *Dean Lane and Bob Mulz*

## **Public comments**

- Rick Fowler questioned if more state departments and agencies could share information on DVBE contractors to make applications to bid simpler and less time consuming.
- Ken Miller suggested the Advisory council reach out the National Guard and Reserve units to help veterans start SB/DVBE businesses.

## **Video teleconferencing participants comments**

Kevin O'Connor commented on the new Council members and how pleased he was to see so many new members.

## **Closing Remarks & Next Meeting Date** – Sandy Schneeberger

- The Council Co-Chair CalVet recognized the contributions to the DVBE program by Nina Martinez, Advocate for CDCR.
- Next Meeting: Thursday, April 16, 2015 – CalVet Headquarters, Sacramento
  - Video Teleconferencing available at: West Los Angeles, Chula Vista, and Redding Veterans Homes

## **Adjournment**

For questions, please contact:

Stewart MacKenzie, DVBE Outreach and Education Coordinator

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Next Meeting: April 16, 2015 Medal of Honor Hall CalVet Headquarters